

Quotation BALI 4.5

CROATIA YACHTING D.O.O.
DRAZANAC 2A, SPLIT
CROATIA
VAT ID: 08633766175

PRICES A-2017

DATE: 06.02.2017
CLIENT:

OFFER NO: B45#028-v4

BALI 4.5 price		Tarif H.T.	Montant H.T.
	3 cabins - 2 heads Version	383,860 €	
	3 cabins- 3 heads Version	384,860 €	
	4 cabins - 2 heads Version	384,110 €	
	4 cabins - 3 heads Version	385,110 €	
1	4 cabins - 4 heads Version	385,942 €	385,942 €
1	Standard helmstation version	inclus	
	Flybridge version	inclus	

Packs Specifications	Pack Horizon	Pack Excellence
	19,440 €	37,000 €
220V shore power plug for electrical circuit with outlet in cabins, saloon & galley	x	x
Multiplex electrical panel with touch screen	x	x
Combined battery charger 70 Amp - Inverter 12/220v, 2000va	x	x
Battery controller	x	x
American fridge freezer (615 L) with chilled water , ice maker and dedicated inverter	x	x
12 V outlets (1 per cabin, 1 at chart table and 1 in forward cockpit)	x	x
LED navigation lights	x	x
Cockpit extension by tilting platform	x	x
Upgraded sound insulation for engine room	x	x
Davits for dinghy	x	x
SS pulpits with Polywood seats	x	x
Hot & Cold cockpit shower	x	x
Electrical 1500 W windlass	x	x
Solent furler	x	x
2 extra house batteries of 110 amp / 12V		x
Indirect lighting in saloon and cabins		x
Forward cockpit and transom courtesy lighting		x
Extra Fuel tank of 400lts for a total capacity of 800lts		x
Extra Fresh water tank of 400lts for a total capacity of 800lts		x
Beige vinyl upholstery for forward cockpit		x
Beige vinyl upholstery for aft cockpit and meridian		x
Beige vinyl upholstery for helmstation seat or flybridge bench		x
Fully retractable window between salon and forward cockpit		x
Fully retractable window between galley and aft-cockpit		x
Extra ventilation by opening porthole in each cabin		x
Gas struts on 5 cockpit lockers and engines hatches		x
Mainsail electrical winch		x
Automatic reef on first and second reef		x
Total du pack Horizon	19,440 €	0 €
1 Total du pack excellence	37,000 €	37,000 €

OPTIONS

	<i>Awnings , lazy bag and UV protection for sail are taupe color.</i>	
	Rigging - Sails - Upholstery - Cover and protection	
1	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3,390 €
	Square top reinforced Dacron full-batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack	3,820 €
	Reinforced Hydranet full batten mainsail and solent with UV protection + Lazy-Bag & Lazy-Jack	9,680 €
	Square top reinforced Hydranet mainsail and solent with UV protection + Lazy-Bag & Lazy-Jack	9,995 €
	Electrical winch for solent sheet and reef	2,550 €
	Code 0 or Gennaker (78 sqm) with anti-rotation cable & "Trioptimal" cut	5,820 €
	Code 0 gear: furler, bobstays and deck fitting	6,190 €
	2 winches for code 0	2,550 €
	125 sqm asymmetric spinnaker 1,5 oz	5,165 €
	Spinnaker gear: deck fitting and bowsprit (not necessary if code 0 gear ordered)	3,705 €
	Carbon mast	54,700 €
	Large rigid bimini (stainless, canvas and transparent windows for excellent view of mainsail)	10,980 €
	Helmsman canvas bimini on SS frame	3,255 €
	Enclosures for bimini at steering station	1,905 €
	Flybridge canvas bimini on SS frame	6,905 €
	Enclosures for bimini flybridge version	2,795 €
	Sun awning for forward cockpit	1,480 €
	White isothermal external roof curtains for saloon	1,650 €
	Set of sun awnings for sides & the area of the aft cockpit	1,615 €
	Aft cockpit wintering awning (transparent lateral sides and aft side in sunbrella taupe)	3,540 €
1	PREMIUM PACK (as per specifications)	14,900 €
	COLOR CHOICE :	
	Couleur Premium Pillows Earth / Piping Vanilla	
	Couleur Premium Pillows Stone / Piping Prune	
	Vinyl Beige sunbathing cushions for foredeck (Zander Parchement)	2,895 €
	Vinyl beige sunbathing cushions for bimini (Zander Parchement)	965 €
	Premium finish sunbathing cushions for foredeck	4,525 €
	Premium finish with head rest Sunbathing cushions for bimini	1,585 €
	Saloon cushions in leather (if premium option already chosen)	3,520 €

	Big comfortable pillows (4 pillows) PRUNE	1,190 €	
	Big comfortable pillows (4 pillows) VANILLA	1,190 €	
	Big comfortable pillows (4 pillows) EARTH	1,190 €	
	Big comfortable pillows (4 pillows) STONE	1,190 €	
	Set of protection for steering console	395 €	
	Kit of storage covers for foredeck sunbathing cushions	490 €	
	Mechanics - electricity - power - water circuit		
1	2 upgraded VOLVO engines 55hp instead of 40hp and 2 alternators 115 A for total capacity 5,5 Kva	5,200 €	5,200 €
	2 primary 57 hp YANMAR engines instead of standard	11,880 €	
	180 L watermaker running via VOLVO engine	11,905 €	
	Low consumption 12 V 65L/H watermaker (needs solar panels and/or alternators)	10,560 €	
	220V 120 L/H watermaker (needs generator)	12,275 €	
	110V 120 L/H watermaker (needs generator)	12,885 €	
	Kit solar panels : 4 x 100 W	4,970 €	
	Set of 2 folding 3 blade propellers for 55 HP engine	3,520 €	
	ONAN generator 4 KW 50hz with soundshield 220 V	15,980 €	
	ONAN generator 11 KW 50hz with soundshield 220 V	20,600 €	
	Air conditioning for saloon and 3 cabins (needs generator 11 KW) 220 V	18,880 €	
1	Air conditioning for saloon and 4 cabins (needs generator 11 KW) 220 V	20,430 €	20,430 €
	ONAN generator remote control (all models)	550 €	
	ONAN generator 5 KW 60hz with soundshield 110 V	14,200 €	
	ONAN generator 13,5 KW 50hz with soundshield 110 V	21,090 €	
	Air conditioning for saloon and 3 cabins (needs generator 13,5KW) 110 V	16,500 €	
	Air conditioning for saloon and 4 cabins (needs generator 13,5KW) 110 V	21,040 €	
	<i>AC option is incompatible with diesel heating</i>		
	Complete diesel heating system saloon and cabins	10,725 €	
	Electrical head (specify 1,2, 3 or 4)	920 €	
	2 grey waters tanks of 150 L with discharge pump	3,620 €	
	sea water pump at galley & anchor well	1,220 €	
	One 12 V fan per cabin and forepeak (specify according to choosen version)	150 €	
	Dish-washer for 9 220 V only	2,050 €	
	Micro-wave oven 220 V only	640 €	
	Coffee machine and sliding shelf 220 V only	435 €	
	7 kg washing machine integrated in head (3 cabins version) 220V only	1,960 €	
	6 kg washer-dryer machine (3 cabins version) 220 V only	2,620 €	
	LED submarine lighting 21 W blue under each transom	2,950 €	
1	Windlass remote control at steering station (Flybridge or standard version)	510 €	510 €
	110 volts electrical system instead of 220 v. (water heater, bat.charger, outlets, converter) and preinstallation of coffee machine, micro wave, TV, washing machine and dishwasher connections) and gas installation according to US standard	2,780 €	
	Accomodation		
	Berth in portside forepeak (with opening porthole) for 4 cabins version only	2,700 €	
	Access from forward cabin to portside forepeak	975 €	
	Berth in starboard forepeak (with opening porthole)	2,700 €	
	Access from forward cabin to starboard forepeak	975 €	
	Curtains for entrance door and forward bay and sunblind for aft bay (colour: ecru)	1,720 €	
	Blackout curtains at each cabin, heads & corridors (colour: ecru)	1,960 €	
	Mosquito screens for portholes in cabins	1,565 €	
	Safe box under aft portside berth	980 €	
	Convertible aft cockpit table for double berth (usable with bimini sunbathing cushions)	2,070 €	
	2 forward cockpit removable tables	1,630 €	
	Elastomer box spring for forward berth (choose the number)	360 €	
	Elastomer box spring for aft berth (choose the number)	360 €	
	Folding seats to be used for cockpit (specify 1, 2, 3 or 4)	175 €	
	Carpet in cabins	1,370 €	
	Miscellanious		
	Teak on aft transom and aft cockpit floor	11,430 €	
	Synthetic teak on aft transoms and cockpit floor	11,935 €	
	Synthetic teak on transom	2,470 €	
	<i>Weathered Black</i>		
	<i>Teak white</i>		
	<i>Scrubbed white</i>		
	<i>Weathered white</i>		
	Permanent rubber transom protection	680 €	
	Stern spring cleats	390 €	
	Polywood outbord engine support	450 €	
	Foldable PVC Gangway 2,60m with bag & female deck fitting	1,890 €	
	Electronics - Hifi		
1	Raymarine Electronic Pack including : autopilot , GPS plotter A65 screen	12,300 €	12,300 €
	Navionics Usd card- EU Silver pp	150 €	
	Lighthouse chart US coast vector	150 €	
1	Navionics Usd card-ROW Silver	150 €	150 €
1	VHF Cobra MR F55 at chart table, with antenna	710 €	710 €
	Raymarine VHF at chart table with extra VHF at helm station , with antenna	1,860 €	
	US channel VHF	60 €	
	Southern hemisphere compass	60 €	
	Radio HiFi 4 loud speaker Bluetooth	990 €	
	Added value 4 Hopman sound transfer speakers	1,600 €	
	GPS plotter Raymarine 12" in place of the standard one at steering station (A65 at chart table)	3,850 €	
	Wi Fi antenna	1,250 €	
	AIS Raymarine receiver transmitter	1,190 €	
	Radar Raymarine with support and Wiring	3,780 €	
	Raymarine remote control for automatic pilot	980 €	
	TV antenna	685 €	
	TV Led screen 26" with DVD in saloon (french channels)	1,680 €	

	Safety, tuning and delivery		
	Safety equipment for 8 with Life-raft	4,985 €	
	Safety equipment for 10 with Life-raft	5,360 €	
1	25kg Anchor + 80m of Ø10mm chain + bridle	1,680 €	1,680 €
	6 big fenders & 4 mooring lines	765 €	
1	2 layers of antifouling with Epoxy base coat	2,510 €	2,510 €
	2 layers of tropics antifouling with Epoxy base coat	3,995 €	
1	Launching, mast setting & commissioning (one day) and 7 days dockspace	9,100 €	9,100 €
	Dinghy 3,20m Hypalon + 15hp outboard engine installed on davits	9,780 €	
	Custom installation of owner's dinghy on davits	850 €	
	Schrinkwrap	3,050 €	
	Mast in two parts	1,350 €	
	French flag registry formalities (except french frees)	260 €	
	Custom export formalities	260 €	
	Apostille fees	260 €	
1	Stickers on transom : name and port of registry of the boat	150 €	150 €

Net price of the Boat with packs & options EXW (Canet en Roussillon)		493,972.00 €
Discount	0%	0.00 €
		0.00 €
Net price of the Boat with packs & options EXW (Canet en Roussillon), including discount		493,972.00 €
Ready to go Pack (net price)*		800.00 €
Exportation fee		280.00 €
Transfer of the boat Canet en Roussillon - Split + mandatory safety equipment		6,800.00 €
Subtotal Net price of the boat pack & options FCO Split, Croatia		501,852.00 €

Additional equipment		
Helmsman canvas bimini top, stainless steel frame - TOUPE COLOR		2,280.00 €
Enclosure for bimini at steering station - TOUPE COLOR		1,250.00 €
Sunbathing cushions for fore deck - PREMIUM FINISH		2,450.00 €
Sunbathing cushion for coachroof - PREMIUM FINISH		890.00 €
Berth in portside forepeak (with opening porthole)		1,060.00 €
Berth in starboard forepeak (with opening porthole)		1,060.00 €
Blackout curtains at each cabin & corridors		950.00 €
Curtains for entrance door and forward bay and sunblind for aft bay		780.00 €
2 forward cockpit removable tables		980.00 €
Convertible salon table for double berth		1,760.00 €
Convertible aft cockpit table for double berth		500.00 €
Coffee machine(230 V)		360.00 €
Radio CD(MP3/USB) player with saloon and cockpit speakers		650.00 €
LCD TV 32" in saloon + Glomex antenne (including installation and materials)		850.00 €
JABSCO electrical toilet pumps, sea water flush (4 pcs)		1,620.00 €
Generator 10 KW with soundshield(installation and materials included)		14,200.00 €
Underwater lights, below stern(4pcs)		1,190.00 €
Charter equipment (deck, safety, navigational, galley, bedlinen...)		6,500.00 €
Charter make-ready pack(auto switch for windlass, various reinforcement...)		850.00 €

TOTAL net price of the boat with packs & options FCO Split, Croatia		542,032.00 €
VAT	25%	135,508.00 €
TOTAL price of the boat pack & options FCO Split, Croatia, including VAT		677,540.00 €

DELIVERY TIME: end of April 2017, FCO Split, Croatia